

VIP PROGRAM

Overview

Our Premier VIP Program is designed for investors who value expertise, convenience, and exclusive opportunities. As a VIP client, you will receive consultation on both your current portfolio, as well as, any properties purchased through Graystone. This ensures every aspect of your real estate investments are expertly handled—from acquisition to performance optimization.

Our personalized investment strategies are tailored to your financial goals. Whether you seek appreciation, cash flow, or rapid portfolio expansion, we will align on the best strategy for you. Enjoy priority access to off-market properties and premium listings, securing high-value opportunities before they reach the public market. Plus, you will receive continuous guidance, market insights, and strategic advice from industry experts to maximize your returns.

You invest—we do the rest.



EXCLUSIVE VIP SUPPORT & FULL-SERVICE CONSULTATION

As a VIP client, you gain access to all four divisions of Graystone Investment Group, providing seamless support for every stage of your investment journey.

- Graystone Property Management - Specializes in long-term rentals throughout Florida.
- LendingGIG - Graystone's lending brokerage shops multiple lenders to find our clients the best financing terms that align with the investment's strategy.
- Graystone Acquisitions - Sources and negotiates high-value deals, including exclusive off-market properties. Specializes in single-family and small multi-family distressed assets.
- Graystone Real Estate - A team of investor-friendly agents to handle all of your listing needs.

EXCLUSIVE ACCESS & PROPERTY SELECTION



At Graystone Acquisitions, we cater to a wide range of investment strategies, whether you're focused on rental properties, fix-and-flips, cash flow, or equity appreciation. We will guide you through successful strategies that align with your goals while considering the current market and trends.

Our approach to sourcing properties and extensive industry network allows us to secure properties from multiple sources, focusing on exclusive off-market deals. As a VIP client, you receive 'first dibs' on these properties, ensuring you have priority on deals that align with your goals.

Graystone operates exclusively in Florida. We primarily focus on the Greater Tampa Bay area and surrounding counties. We also source deals from as far north as Jacksonville to as far south as Sarasota. This strategic market positioning allows us to identify high-demand, high-growth areas where investors can maximize returns. Whether you're looking for your next rental, flip, or long-term wealth-building asset, we bring exclusive opportunities directly to you.





TAILORED INVESTMENT STRATEGIES FOR EVERY INVESTOR

At Graystone, we don't believe in one-size-fits-all investing. Our CEO, Jorge Vazquez has over 22 years of real estate experience and a background in financial advising. With his guidance, we create customized investment strategies tailored to your specific goals. We reverse-engineer a personalized business plan to help VIP clients build and scale their real estate portfolios with confidence.

Whether you're new to real estate and unsure where to begin or a seasoned investor looking to source profitable deals, our team will guide you through the best strategies for your current situation. No matter where you start, we'll help you get to the next level.

VIP PROGRAM COST & INVESTOR CRITERIA

We've structured our **VIP Program** to be a **no-brainer** for anyone serious about investing in real estate. With **different membership levels** based on the services you need, most of our clients opt for the **Silver VIP Program**, which requires a **\$4,000 upfront investment**—an amount designed for you to **recoup in full**.

Here's how it works:

- **After your first successful closing** through Graystone Acquisitions, you receive a **\$2,000 rebate**.
- **After your second successful closing**, you receive another **\$2,000 rebate**—fully reimbursing your initial investment.

This structure ensures we work with serious investors, who are ready to take action, allowing us to dedicate our expertise and resources to clients who **actively invest**.

PERFORMANCE GUARANTEE – NO RISK TO YOU

We stand by our ability to deliver high-quality investment opportunities. If we are unable to source properties that match your buy box, you'll receive a full refund of your \$4,000 initial investment. However, if we provide deals that match your criteria and you choose not to proceed, we will retain \$1,000 as compensation for the time and effort spent crafting your personalized investment strategy.

This ensures that every VIP client is serious, committed, and positioned for success in the real estate market.

Next Steps & Enrollment

Ready to take the next step toward effortless, high-return real estate investing? If you're interested in joining our VIP Program or have questions about how it fits your investment goals, we invite you to connect with Cody Bergstrom, our Acquisitions Manager and head of Graystone's VIP program.

Book a VIP Consultation to discuss your investment strategy, explore exclusive opportunities, and see how our tailored approach can help you achieve your financial goals.

[Click Here](#) to book consultation



FAQ

How does full-scale portfolio management work?

We handle every aspect of your real estate investments, from property acquisition and financing to leasing, maintenance, and performance optimization. Our goal is to maximize your returns while minimizing your involvement.

What specific tasks do you handle in property management?

property maintenance, repairs, market analysis, and regulatory compliance.

Can I be involved in decision-making, or is everything handled by your team?

Absolutely. YOU are the decision maker at the end of the day. Our team of advisors are in place to provide our insight and experience in supporting you making the best decisions regarding your portfolio.

How do you tailor and personalize investment strategies to my specific goals?

We start with an in-depth consultation to understand your investment objectives. Then, using data-driven analysis, we create a personalized investment strategy based on your financial goals, capital availability, risk tolerance, and desired property types to help you achieve your long-term objectives.

What types of properties do you have access to?

We have access to residential, multi-family, luxury, and commercial properties, including exclusive off-market deals that are not publicly listed. However, our primary focus is on 1-4 unit, single/multi-family properties with built in equity.

How do you find off-market deals?

Our network of industry professionals, private sellers, and institutional investors gives us early access to high-value properties before they hit the market.

Do I get first pick on new listings, or is there a selection process?

VIP members receive priority access to our exclusive properties and opportunities are allocated based on investment preferences and readiness. All active VIPs are presented properties simultaneously and we accept offers first-come first serve.

What is the minimum investment required to join the VIP program?

We do not have a specific investment requirement to join the VIP program, however, if you plan to not occupy the investment property, it is safe to assume you will need 20-25% of the purchase price available for down payment.

How do I get started with the VIP program?

Click the link at the bottom of this page to take a look at the VIP consult booking page. There you can dive deeper to find out if this program is a good fit for you or schedule some time with the head of our VIP program.